



BERRY FINANCIAL GROUP, INC.  
NEWSLETTER  
APRIL 2019

# A Confident Financial Future

- Tuesday, April 9 ..... Ruth’s Chris Steak House in Myrtle Beach, SC (6:00 PM)
- Thursday, April 11 ..... Ruth’s Chris Steak House in Myrtle Beach, SC (6:00 PM)
- Wednesday, April 17 ..... Ruth’s Chris Steak House in Myrtle Beach, SC (6:00 PM)
- Tuesday, April 30 ..... Ruth’s Chris Steak House in Myrtle Beach, SC (6:00 PM)
- Thursday, May 2 ..... Ruth’s Chris Steak House in Myrtle Beach, SC (6:00 PM)
- Tuesday, May 7 ..... Ruth’s Chris Steak House in Myrtle Beach, SC (6:00 PM)

Invitations to the above seminars are distributed by a direct mail marketing firm in Florida. If you receive one, please do not call the RSVP number provided on the invitation.

Clients and their spouses are invited to attend these functions; however, we do ask that you bring someone with you who is at or nearing retirement age and has never heard Richard’s presentation.

When registering for one of these seminars, please contact our home office at **1-888-774-6181**. By calling us directly, you are assured top priority for seating at these workshops.

The offices of Berry Financial Group, Inc. will be closed Friday, April 19.

Our offices will re-open on Monday, April 22.





## *Richard's Corner*

### Cash is NOT King. Cash Flow is King. By Reid Mathews

Where did the phrase "Cash is King" come from? It was used predominantly after the stock market crash in 1987. The idea was that if you have enough cash on hand, you can take advantage when a big opportunity comes along, but what does that mean today? Well, if your money is in a money market, you are earning anywhere from .5%-2%, and the stock market is roaring back so very few people are going to take a big gamble in the market today. That means your cash is

doing absolutely NOTHING for you except making you feel good.

In today's age, CASH FLOW is King. When you are in retirement, INCOME is what determines EVERYTHING. Most people do NOT care if they have \$200k, \$500k, \$1 million, or even \$10 million! Most people care about how much INCOME they have? How much is my pension? How much is my social security check? How much are my dividends? Are those INCOME sources meeting my MONTHLY EXPENSES?

The happiest people in retirement TYPICALLY are the ones with the HIGHEST GUARANTEED INCOME. The police officer, state employee, or union worker who has a pension of \$75k-\$150k a year are ROCKING AND ROLLING especially in the Grand Strand area!

What does INCOME actually pay for?

1. Monthly Bills (insurance, electricity, food, car payment, mortgage)
2. Fun (golf, vacations, birthday presents, date nights)

Cash is only going to pay for those things for so long until you run out. Cash Flow in the form of LIFETIME INCOME will pay for those things FOREVER. Cash is NOT king. **Cash Flow is king.** At BFG, we can show you how to have income you cannot outlive!



Caroline with Uncle Reid



2019 Client Appreciation - Saturday, November 9  
**SAVE THE DATE**





LIKE US ON  
FACEBOOK



LIKE  
GOLF?

BE SURE TO CHECK OUR  
FACEBOOK PAGE AND ENTER  
OUR APRIL CONTEST FOR A  
CHANCE TO WIN 2 TICKETS  
TO THE MONDAY AFTER THE  
MASTERS



## Easy Deviled Eggs

- \* 12 eggs
- \* 1/3 cup mayo
- \* 3 tbs mustard
- \* 1 tsp sugar
- \* paprika for garnish

Hard-boil the eggs and allow to cool completely in an ice water bath. After they have cooled, peel the eggs and slice in half lengthwise. Add the yolks to a food processor and process until powdery. Add the mayo, mustard, and sugar and process until smooth. Spoon the filling into your egg white halves.

## Chef's Tip

Instead of using a spoon to fill your deviled eggs place the filling in a ziplock sandwich bag and snip a corner off.

You can then easily fill each egg right on the tray.





JORDAN BERRY, DMD

  
**MYRTLE BEACH**  
DENTAL ASSOCIATES  
*cosmetic & family dentistry*

**843-449-4372**

**[www.MBDentalAssociates.com](http://www.MBDentalAssociates.com)**

8151 Rourk St. 82nd Parkway  
Myrtle Beach, SC 29572

## **Summer BBQ**

**Saturday, June 1**

**11:00 AM – 3:00 PM**

**HOME OF JAN AND RICHARD BERRY**

**WHO IS INVITED?**

**ANYONE WHO BECAME A NEW ANNUITY, LONG TERM CARE, LIFE, OR  
MEDICARE SUPPLEMENT CLIENT OR  
SENT A REFERRAL**

**DECEMBER 3, 2018 – MAY 31, 2019**

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