



# BERRY FINANCIAL GROUP, INC.

## NEWSLETTER

### APRIL 2020

#### **COVID-19 Update: Office Operations and Service Changes**

Over the last 30 years, Berry Financial Group has been providing retirees and pre-retirees with strategies designed to protect their investments from national and world events that can adversely affect the nation's economy and market performance. The coronavirus is such an event. Throughout this difficult time, we remain committed to providing the same degree of excellence in service that you deserve and expect. We can never thank you enough for the trust and confidence you have placed in us.

We want to do everything in our power to protect your health and safety. To this end, we are implementing the following temporary changes:

1. All our offices are taking extra precautions to maintain the highest degree of cleanliness. We are sanitizing and cleaning bathrooms, conference rooms, and lobbies multiple times a day.
2. Throughout the month of April, we are postponing all our dinner seminars. We will be holding weekly online webinars to educate and inform people on the coronavirus and its impact on retirees. You can register for one of these online webinars by visiting our website or calling our office.
3. To limit traffic within our offices, we are asking clients who have scheduled annual reviews to discuss their policies over the phone rather than in person at one of our offices.

While our dinner seminars remain canceled, we will hold a weekly webinar series that will not only educate you but provide wisdom in making smart financial decisions. **The schedule is provided on the next page.** A webinar is an online educational seminar that is conducted over the internet. You will be able to tune in from the comfort of your homes. All you need to access the webinar is a computer, laptop, tablet, or phone with an internet connection.

We will also be extending our current referral program towards our webinars. So, if you invite a friend and they attend a webinar, you will receive credit for that referral. Additionally, while supplies last, we will be giving away season passes to the Carolina Opry for any client who refers and has a friend or family member attend a webinar.

I truly believe these webinars will be a valuable resource for Berry Financial Group to communicate Godly financial wisdom. **To register for a webinar, please visit [www.berryfg.com/webinar](http://www.berryfg.com/webinar) or call our office at 843-808-9850 for registration assistance.**

We invite you to join us in praying for our country, our president, and our leaders that God would give them wisdom during this uncertain time. Please do not hesitate to call our office with any questions or concerns. As I contemplate the impact of the coronavirus upon our nation and world, I am reminded to lean not upon my own understanding but instead to trust in God and what His word says. God is not surprised by any of this, and He is still in control. I leave you with this verse from Joshua 1:9 – “Be strong and courageous. Do not be afraid; do not be discouraged, for the Lord your God will be with you wherever you go.”

*Richard Berry*

**The offices of Berry Financial Group will be closed April 10-13  
and will re-open on April 14.**

# Webinar Series – Every Thursday at 6:00 PM

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MARCH 19 - THE INVESTMENT STRATEGY DESIGNED TO GET THROUGH TOUGH TIMES

MARCH 26 - HOW TO DECREASE YOUR TAXES & INCREASE YOUR RETIREMENT INCOME

APRIL 2 - IMPORTANCE OF LIFE INSURANCE AS AN INVESTMENT VEHICLE

APRIL 9 - IMPORTANCE OF A LONG-TERM CARE PLAN

APRIL 16 - HOW THE BETASHIELD PROGRAM CAN LESSON MARKET FEAR

APRIL 23 - LEARN ABOUT MEDICARE AND IMPACTS FROM THE COVID-19 VIRUS

APRIL 30 - HOW DO WE LEARN FROM COVID-19 TO SAFEGUARD OUR HEALTH & WEALTH

**PRESENTED BY RICHARD BERRY, CLU, ChFC, CLTC**

**& REID MATHEWS, RICP, CLTC**

# Welcome to the Berry Financial Group Team!

It's our pleasure to welcome Kyle Oland to the Berry Financial Team! If you have spent any time recently on our website or visiting our Facebook page, then you have already experienced some examples of the amazing contributions that Kyle has already provided to our online presence. With his background in marketing and social media, Kyle will be enhancing our digital presence and introducing new and exciting ways for us to provide exceptional service to our growing BFG family.

We asked Kyle some questions to help you get to know the newest member of our team!

## Kyle Oland | Chief Marketing Officer

### ***Where are you from?***

I was born and raised outside of Baltimore, Maryland; but, Myrtle Beach is home now. After college, I moved to Florida and then to Myrtle Beach with my wife. We've been here five years now.

### ***Why are you excited about joining the BFG team?***

I was a client of Reid's before joining BFG, so I was already familiar with the company's special culture – that's what led me to become a client. It was that same culture and opportunity that led me to join BFG full-time! I believe we have an amazing opportunity to impact the lives of our current clients and future clients in so MANY amazing ways. I couldn't pass up the chance to be part of something special and life-changing!

### ***What are some of your favorite hobbies and interests?***

First and foremost, I love spending time with my wife, Morgan, and son, Bear. I also enjoy traveling with my wife. We try to take at least one trip together each year to a place we've never been. Our next stop will either be Colorado or the West Coast! Fitness is also a BIG part of our lives. Both my wife and I love to work out and test our physical limits doing CrossFit, running, and swimming.

### ***Tell us about your family?***

I am married to my beautiful wife, Morgan, and we have a three-year old son named Bear! My wife and I met in college at Waynesburg University outside of Pittsburgh and have been married for five years this August!

### ***If you could travel anywhere in the world, where would you go?***

Goodness...this changes all the time. Right now, I'd love to visit Iceland. All the pictures I've seen make the place look absolutely magical.

### ***What is your favorite color?***

Blue

### ***If you could be an animal for a day, what would you be?***

An eagle – it would be super cool to be able to fly!

### ***What is your favorite food?***

Well....I love to eat, so this one is tough, but if I had to pick...LASAGNA







JORDAN BERRY, DMD

  
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8151 Rourk St. 82nd Parkway  
Myrtle Beach, SC 29572

## Summer BBQ

**Saturday, June 6  
11:00 AM – 3:00 PM**

**HOME OF JAN AND RICHARD BERRY  
WHO IS INVITED?**

**ANYONE WHO BECAME A NEW ANNUITY, LONG TERM CARE, LIFE,  
OR MEDICARE SUPPLEMENT CLIENT OR  
SENT A REFERRAL**

**DECEMBER 10, 2019 – JUNE 4, 2020**

Investment advisory and financial planning services are offered through Alphastar Capital Management LLC, a SEC registered investment adviser. Berry Financial Group and Alphastar are separate and independent entities.

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