



BERRY FINANCIAL GROUP, INC.  
NEWSLETTER  
MAY 2020

Join us on **Thursday, May 28, at 6 pm** for a digital seminar experience on The Power of Indexing! During this exclusive digital seminar, we will teach a strategy that can dramatically impact your retirement.

We'll teach you how capitalizing on systematic growth periods while eliminating costly negative returns can preserve your retirement dreams and give you the financial freedom to truly enjoy your golden years!

A blue rectangular graphic with white text and a white arrow pointing up and to the right. The text reads 'THE POWER OF INDEXING' in a large, bold, sans-serif font. Below 'INDEXING' are several horizontal white dashes. In the top right corner, it says 'Digital Seminar Experience Thursday, May 28 @6pm' in a smaller, white, sans-serif font.

This one-time digital event will feature an exclusive lesson on The Power of Indexing. Visit [www.berryfg.com/PowerOfIndexing](http://www.berryfg.com/PowerOfIndexing) or call 843-808-9850 to reserve a spot. Space is limited, so please be sure to register today for this powerful lesson.

While our dinner seminars remain on hold, our referral program will continue to count towards any referrals to any of our online seminars. While supplies last, we are continuing to give **2020 or 2021 season passes to the Carolina Opry** to any client who refers someone to an online seminar and that friend or family member watches the seminar.

**In observance of Memorial Day, the offices of Berry Financial Group will be closed Monday, May 25.**



## *Richard's Corner*

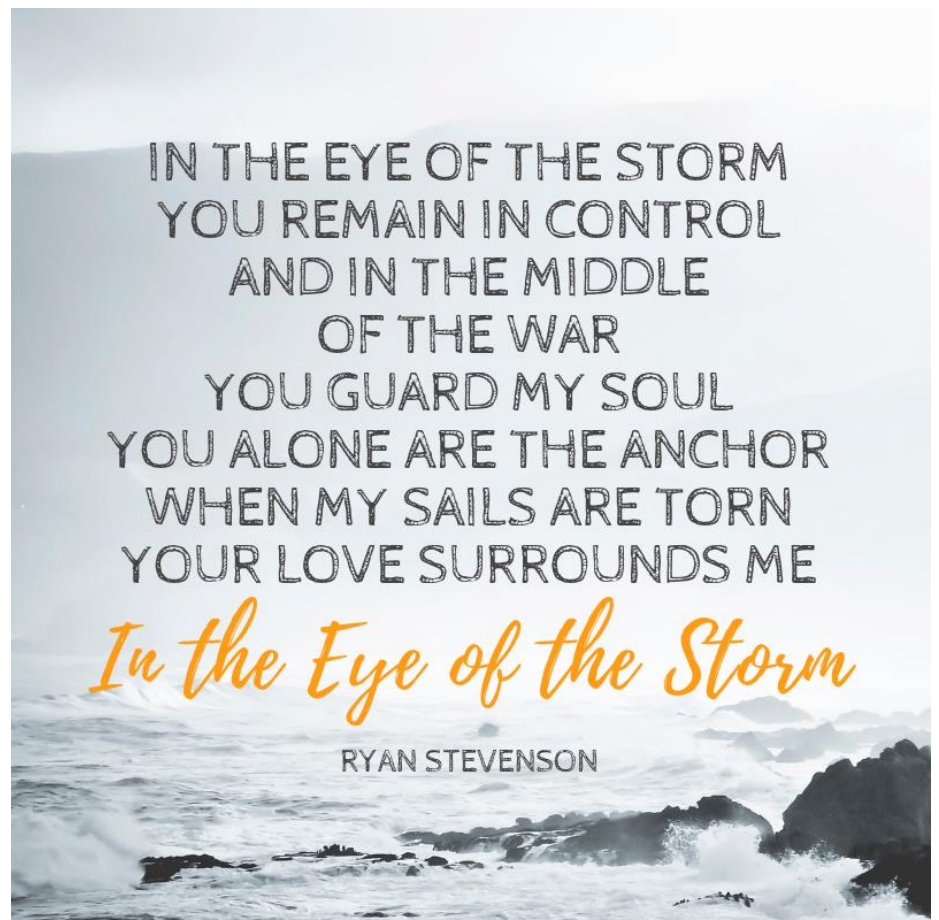
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### **In the Eye of the Storm**

We are truly in the midst of a storm; but, I celebrate this morning that my God is not dead. Surely, He is alive and working on our behalf. "Since ancient times, no one has heard, no ear has perceived, no eye has seen any God besides you, who acts on behalf of those who wait for him. You come to the help of those who gladly do right, who remember your ways." (Isaiah 64:4-5a)

Times like these allow me to reflect and see how graciously God has blessed all of us in the past, and He will meet our needs as we go forward. In the Bible, God says 365 times, "Do not be afraid." We have a Savior who knows the end of this story, and I know the God I serve gave it all so that we can live a life without fear and anxiety. I know His ways are perfect, and He wants to grow us and bless us. "Peace I leave with you; my peace I give you. I do not give to you as the world gives. Do not let your hearts be troubled and do not be afraid." (John 14:27)

I have read my Bible more this year than ever in my life. This is not a coincidence. God has been preparing me to lean on Him for His understanding and His peace and to be a light and hope for others to see that God is about love and forgiveness. I am praying for you every day. Keep the faith and dive into God's Word so that you can draw closer to God at this time.



For those of you who haven't had a chance to watch one of our webinars, we've provided a brief recap on one of our most popular talks – "The Investment Strategy Designed For Times Like This".

Read this valuable information to discover why the Fixed Index Annuity (FIA) is a wonderful investment strategy for retirees and pre-retirees.

1. We believe once you get older, you should be safer with your money. As you age, your earning power decreases which means you should choose more risk-averse strategies.
2. There is no wrong investment – there are poor strategies. The strategies that carried you *to* retirement will not carry you *through* retirement. You must change the strategy to match your age. Too many advisors do not change their client's strategies as the client ages.
3. Will the markets continue their volatility and should you try to wait it out? It's no secret our country is facing economic challenges stemming from record unemployment numbers and government stimulus plans reaching into the trillions of dollars. We don't know how this will impact the economy, but do you want to gamble your retirement monies during such an uncertain period? Do you even have the time to wait for the market to come back?
4. Fixed Index Annuities are not for everyone. Just like any investment strategy, the Fixed Index Annuity must be suited for your age, liquidity needs, and risk tolerance. If you are at or nearing your retirement years, this strategy is a great choice as it guarantees you will not lose money, but you can see annual returns that could average 3-5%.
5. Fixed Index Annuities guarantee you will not lose money and can receive market growth. That's right. You can't lose money, but you can see significant growth opportunities with strategies designed to give you a portion of the market's growth. What happens when the market drops? You post a zero, meaning your retirement account doesn't go down in value.
6. Fixed Index Annuities (FIA) performed as well as the stock market over a 20-year time span but with zero risk. Because this position eliminates losses, you can see steady growth versus fast leaps and large drops. Remember, slow and steady wins the race.
7. This position provides peace and security. Do you find yourself regularly stressed at the thought of market volatility causing a dramatic change in your financial future? With the FIA, you can rest easy knowing your finances are secure.
8. Creating and preserving wealth is not about making large returns, it's about consistent returns and eliminating losses. A secret to wealth building is eliminating negative returns. If you can eliminate losses, you have a greater opportunity to accumulate wealth.
9. Some Fixed Index Annuities have zero fees. That's right. We can design plans with no fees.

If the uncertain economic future we face causes you any concern, this strategy, designed to secure and provide growth opportunity for your retirement monies, could be right for you. We would love to have the chance to speak with you more about creating safe investment strategies. Give us a call at 843-808-9850 or visit [www.berryfg.com/schedulemeeting](http://www.berryfg.com/schedulemeeting) to schedule a strategic consultation.





JORDAN BERRY, DMD

  
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## Christmas Drop In

**SATURDAY, DECEMBER 5**

**11:00 AM – 3:00 PM**

**HOME OF JAN AND RICHARD BERRY**

**WHO IS INVITED?**

**ANYONE WHO BECAME A NEW ANNUITY, LONG TERM CARE, LIFE,  
OR MEDICARE SUPPLEMENT CLIENT OR  
SENT A REFERRAL**

**DECEMBER 10, 2019 – DECEMBER 3, 2020**

**Due to the Covid-19 pandemic, the Summer BBQ has been cancelled.  
Everyone who qualified to attend will receive an invitation to the  
Christmas Drop In.**

Investment advisory and financial planning services are offered through Alphastar Capital Management LLC, a SEC registered investment adviser. Berry Financial Group and Alphastar are separate and independent entities.

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